FINANCIAL STATEMENTS

AND AUDITOR'S REPORTS

June 30, 2012

Year Ended June 30, 2012

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Summary Schedule of Prior Audit Findings

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INDEPENDENT AUDITOR'S REPORT

To the Commissioners of the Central Massachusetts Regional Planning Commission

We have audited the Statement of Net Assets of Central Massachusetts Regional Planning Commission (the Commission) as of June 30, 2012 and the related Statements of Revenue, Expenses and Changes in Net Assets and Cash Flows for the year then ended. These financial statements are the responsibility of the Commission's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Commission as of June 30, 2012 and the respective changes in financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated January 17, 2013 on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grants and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on pages 3 through 5 and 17 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Commission's financial statements as a whole. The supplementary information included on pages 18 through 21 is presented for purposes of additional analysis and are not a required part of the financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations,* and is also not a required part of the financial statements. The supplementary information and the schedule of expenditures of federal awards are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Roland P. Lambalot, PC

Methuen, Massachusetts January 17, 2013

Required Supplementary Information

Management's Discussion and Analysis

The following is offered to the readers of the Central Massachusetts Regional Planning Commission's financial statements. It is a narrative overview and analysis of the financial performance of the Central Massachusetts Regional Planning Commission (the Commission) during the fiscal year ended June 30, 2012. Please read this discussion and analysis in conjunction with the Commission's financial statements which begin on page 6.

This financial report is designed to provide an overview of the Commission's finances for all those with an interest in the Commission's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Commission at Central Massachusetts Regional Planning Commission, 2 Washington Square, 2nd Floor, Worcester, Massachusetts 01604.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Commission's basic financial statements. The Commission is a public agency engaged in certain activities. As such, its financial statements consist of only those financial statements required for proprietary funds and related notes.

Revenue is recorded when earned and expenses are recorded when incurred. The financial statements include a statement of net assets, a statement of revenues, expenses and changes in net assets, and a statement of cash flows. These are followed by the notes to the financial statements. In addition to the financial statements, this report also contains supplemental schedules pertaining to the services provided for the various grants and contracts undertaken by the Commission.

The statement of net assets presents information on the assets and liabilities, with the difference between the two reported as net assets. Over time, increases and decreases in net assets may serve as a useful indicator of whether the financial position of the Commission is improving or deteriorating.

The statement of revenues, expenses and changes in net assets reports the operating revenues and expenses and nonoperating revenues and expenses of the Commission for the fiscal year with the difference – the net income or loss – being used to determine the net change in assets for the fiscal year. That change combined with the previous year's end net asset total reconciles to the net asset total at the end of this fiscal year.

The statement of cash flows reports cash and investment activities for the fiscal year resulting from operating activities and capital and related activities. The net result of these activities added to the beginning of the year cash and investment balance reconciles to the cash and investment balance of the current fiscal year.

The notes to the financial statements provide additional information that is essential to the understanding of the data provided in the basic financial statements and can be found on pages 9 through 16 of the report.

Required Supplementary Information

Management's Discussion and Analysis

Condensed Financial Information

Condensed financial information as of and for the years ended June 30, 2012 and 2011 is as follows:

| | <u>2012</u> | <u>2011</u> |
|--|--------------|--------------|
| Current and other assets | \$ 1,150,143 | \$ 1,273,179 |
| Capital assets, net | 24,805 | 14,091 |
| Total assets | 1,174,948 | 1,287,270 |
| Current liabilities | 779,667 | 875,295 |
| Total liabilities | 779,667 | 875,295 |
| Total net assets | \$ 395,281 | \$ 411,975 |
| Total operating revenues | \$ 2,606,867 | \$ 3,886,067 |
| Total operating expenses, excluding depreciation | 2,614,502 | 3,915,506 |
| Depreciation | 7,865 | 5,264 |
| Total operating expenses, including depreciation | 2,622,367 | 3,920,770 |
| Grant funded fixed asset activity | (1,194) | 4,172 |
| Change in net assets | (16,694) | (30,531) |
| Beginning net assets | 411,975 | 479,843 |
| Prior period adjustment (Note 14) | | (37,337) |
| Ending net assets | \$ 395,281 | \$ 411,975 |

Financial Highlights

The assets of the Commission exceed its liabilities at the close of the most recent fiscal year by \$395,281. Total net assets decreased by \$16,694 for the year ended June 30, 2012. The expenses, except for depreciation and amortization, are funded annually through assessments and a combination of federal, state and local assistance. The Central Massachusetts Regional Planning Commission's net assets consist primarily of cash and accounts receivable.

Key factors in the change in net assets are as follows:

- Contract revenue decreased by \$1,279,200 or 32.9%
- Total expenses, exclusive of depreciation, decreased by \$1,301,004 or 33.2%
- Revenues from assessments from member communities were \$122,695

Required Supplementary Information

Management's Discussion and Analysis

Economic Factors and Next Year's Budget

With a very slow recovery at the Federal and State levels, and less than anticipated state revenues, the Commission continues to pursue last year's goals in diversifying program offerings, to both bring resources to our member communities and to support staff positions. The position of a part-time grant writer, approved by the Executive Committee, will be instrumental in achieving these goals. Concurrently, both transportation and community development staff are looking for new areas of participation, while regional services has very effectively established a productive association with town manager and administrators that will assist in identifying local needs and focusing appropriate programs on them.

We have seen the recent statewide efforts to promote regionalism have had excellent results in many of our communities and the Commission continues to be viewed as a partner in that effort. We continue to develop interdepartmental planning and each recognizes the necessity of integration of the work our departments do in the areas of transportation, land use and regional services.

At the Federal level there remains much uncertainty for funding availability in all program areas. It is anticipated that in the next fiscal year the agency will have to make adjustments to reflect these realities.

This audit reflects that the cost overruns experienced last year have been eliminated, in part through a reduction in force, increased awareness of project accounts at the staff level and tightening up of indirect expenses. Also reflected are continuing contributions to GASB Statement 45 for OPEB retirement health contributions.

Statement of Net Assets

June 30, 2012

ASSETS

| Current Assets | |
|---|-----------------|
| Cash and cash equivalents | \$ 614,054 |
| Accounts Receivable | |
| Federal/State grants | 449,626 |
| Local contracts | 24,851 |
| Unbilled costs | 29,797 |
| Prepaid expense | 31,815 |
| Total current assets | 1,150,143 |
| Non-Current Assets: | |
| Office Furniture and Equipment | 73,184 |
| Less: accumulated depreciation | 48,379 |
| Total non-current assets | 24,805 |
| Total assets | \$ 1,174,948 |
| LIABILITIES | |
| Current Liabilities | |
| Accounts payable | \$ 103,386 |
| Accrued payroll | 92,830 |
| Accrued expenses | 14,376 |
| Deferred revenue | 306,436 |
| Accrued retiree health | 135,833 |
| Grants payable | 126,806 |
| Total current liabilities | 779,667 |
| NET ASSETS | |
| Invested in capital assets, net of related debt | 24,805 |
| Unrestricted | 370,476 |
| Total Net Assets | \$ 395,281 |

See accompanying notes to the financial statements

Statement of Revenues, Expenses and Changes in Net Assets

Year Ended June 30, 2012

| Operating Revenues: | |
|---|--------------|
| Federal/state | \$ 2,311,773 |
| Local contracts | 169,843 |
| Local assessments | 122,696 |
| Other local revenue | 2,555 |
| Total Operating Revenues | 2,606,867 |
| Operating Expenses | |
| Direct salaries | 816,410 |
| Equipment | 507,402 |
| Consultants | 313,025 |
| Training | 3,172 |
| Conferences/meetings | 2,092 |
| Travel | 12,055 |
| Supplies | 6,208 |
| Software | 5,423 |
| Other direct costs | 1,373 |
| Indirect costs | 955,207 |
| Total Operating Expenses | 2,622,367 |
| Change in net assets | (15,500) |
| Depreciation of grant funded fixed assets | (1,194) |
| Net assets - beginning of year | 411,975 |
| Net assets - end of year | \$ 395,281 |

See accompanying notes to the financial statements

Statement of Cash Flows

Year Ended June 30, 2012

| Cash Flows From Operating Activities | |
|---|--------------|
| Federal, state and local contracts | \$ 2,627,626 |
| Other cash receipts | 2,555 |
| Payments to vendors | (1,420,203) |
| Payments to employees for services | (1,318,745) |
| Net cash used by operating activities | (108,767) |
| Cash Flows from Financing Activities: | |
| Purchase of fixed assets | (19,773) |
| Net cash used by capital and related financing activities | (19,773) |
| Change in cash and cash equivalents | (128,540) |
| Cash and cash equivalents - beginning of year | 742,594 |
| Cash and cash equivalents - end of year | \$ 614,054 |

Reconciliation of increase in net assets to net cash provided by operating activities:

| Change in net assets | \$ (15,500) |
|---|-----------------|
| Adjustments: | |
| Depreciation | 7,865 |
| Changes in assets and liabilities | |
| Receivables | (4,206) |
| Prepaid expenses | (1,298) |
| Payables | (142,301) |
| Retiree health benefits | 17,760 |
| Other accrued expenses | 28,913 |
| | |
| Net cash provided by operating activities | \$ (108,767) |

See accompanying notes to the financial statements

Notes to Financial Statements

June 30, 2012

NOTE 1. Nature of the Organization and Summary of Significant Accounting Policies

The financial statements of the Central Massachusetts Regional Planning Commission (the Commission) have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units. The Government Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Commission applies Financial Accounting Standards Board pronouncements and Accounting Principles Board opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails, and all of the GASB pronouncements issued subsequently. The more significant of the Commission's accounting policies are described below:

A. Reporting Entity

The Central Massachusetts Regional Planning Commission was established as a public body corporate in accordance with Section 3, Chapter 40B of the General Laws of the Commonwealth of Massachusetts on July 30, 1963. The Commission was established primarily to assist a city or town to plan jointly with other cities and towns, and to promote with the greatest efficiency and economy the coordinated and orderly development of areas within its jurisdiction and the general welfare and prosperity of its citizens. The Commission members, alternates and advisory committee members receive no compensation other than reimbursements for certain allowable expenses. The Commission is directed by statute to make certain studies of the District's resources, possibilities and needs and, on the basis of such comprehensive study plans, to recommend undertakings for the physical, social and economical improvements of the District.

B. Basis of Accounting

The operations of the Commission are accounted for as an enterprise fund on an accrual basis in order to recognize the flow of economic resources. Under this basis, revenues are recognized in the period in which they are earned, expenses are recognized in the period in which they are incurred, depreciation of assets is recognized, and all assets and liabilities associated with the operation of the Commission are included in the Statements of Net Assets. The principal revenues of the Commission are revenues received from federal, state and local contracts. The Commission also recognizes as operating revenue the assessments received from member communities. Operating expenses for the Commission include the direct costs of performing the required services under the planning contracts, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

C. Budget

The Commission must establish an operating budget each year so that the amounts reflect the sum of (a) the aggregate of all revenue projected to be received by the Commission, including available surplus funds less (b) the aggregate of all annual appropriations for expenditures. The budget for all operations of the Commission is prepared by the Executive Director and is acted upon by the full Commission. The budget is prepared on the accrual basis.

Notes to Financial Statements

June 30, 2012

D. Cash and Cash Equivalents

Cash includes amounts in demand deposits. Cash equivalents include all highly liquid deposits with an original maturity of three months or less when purchased. These deposits are fully collateralized or covered by federal deposit insurance except as stated in Note 2. The carrying amount of the cash equivalents is fair value. For purposes of the statement of cash flows, the Commission considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents.

E. Compensated Absences

Employees of the Commission are entitled to paid vacation and paid sick days off, depending on job classification, length of service and other factors. The Commission's policy is to recognize the costs of compensated absences when earned, not when paid.

F. Capital Assets and Depreciation

Office equipment is recorded at cost. Depreciation is computed by using the straight-line method based upon the estimated useful lives of the assets. Depreciation on general fixed assets is charged to operations as an indirect cost. This charge amounted to \$7,865 for the year ended June 30, 2012. A full month's depreciation is taken in the month an asset is placed in service. When property and equipment are disposed, depreciation is removed from the respective accounts, and the resulting gain or loss, if any, is recorded in operations. Expenditures for repair and maintenance are expensed.

G. Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported revenues and expenses during the reporting period. Actual results could differ from those estimates.

H. Concentration of Credit Risk

Financial instruments which potentially subject the Commission to concentrations of credit risk consist principally of accounts receivable. The Commission's primary accounts receivable are due from the Massachusetts Highway Department. The Commission places its cash investments with high credit banks. Management routinely assesses the financial strength of the institutions as a means to minimize this risk.

I. Allocation of Indirect Expenses

Indirect expenses are allocated to contracts at the end of each month based upon the ratio of direct salaries for each grant or contract to total direct salaries for the month.

Notes to Financial Statements

June 30, 2012

NOTE 2. Cash and Cash Investments

State and local statutes place certain limitations on the nature of deposits and investments available to the Commission. Deposits (including demand deposits, term deposits and certificates of deposit) in any one financial institution may not exceed certain levels without collateralization by the financial institutions involved. Investments can also be made in securities issued by or unconditionally guaranteed by the U.S. Government or Agencies that have a maturity of less than one year from the date of purchase, repurchase agreements guaranteed by such securities with maturity dates of no more than 90 days from the date of purchase and units in the Massachusetts Municipal Depository Trust ("MMDT").

Custodial credit risk is that, in the event of bank failure, the Commission's deposits may not be returned to it. The Commission does not have a deposit policy of custodial risk. As of June 30, 2012 \$-0- of the Commission's bank balance of \$786,163 was exposed to custodial credit risk.

NOTE 3. Accounts Receivable

All grant amounts and their related receivables are subject to final audit by the applicable Federal and State grantor agencies with the possibility of claims of overpayment being made by those agencies. Management believes that no significant liabilities will arise from audits to be performed. The Federal government has a reversionary interest in the unused balances of advance payments, any funds improperly applied, and in property and facilities purchased or otherwise made available under the grant. At June 30, 2012 all accounts receivable were deemed to be collectable.

NOTE 4. Local Assessments

The Commission received local matching funds of \$124,618 through an assessment of its member communities. These funds are distributed to the active grants during the period based upon costs incurred and the required matching formula.

NOTE 5. Capital Assets

Capital assets activity for the year ended June 30, 2012 was as follows:

| | Be | ginning | | | | |] | Ending |
|------------------------------------|----|------------------|----|---------|-----------|---|----|---------|
| | B | Balance Increase | | creases | Decreases | | E | Balance |
| Capital Assets, being depreciated | | | | | | | | |
| Equipment | \$ | 49,826 | \$ | 19,773 | \$ | - | \$ | 69,599 |
| Furniture and fixtures | | 3,585 | | - | | - | | 3,585 |
| Total Capital Assets | | 53,411 | | 19,773 | | - | | 73,184 |
| Less Accumulated Depreciation for: | | | | | | | | |
| Equipment | | 38,523 | | 8,700 | | - | | 47,223 |
| Furniture and fixtures | | 797 | | 359 | | - | | 1,156 |
| Total Accumulated Depreciation | | 39,320 | | 9,059 | | - | | 48,379 |
| Capital Assets, net | \$ | 14,091 | \$ | 10,714 | \$ | - | \$ | 24,805 |

Notes to Financial Statements

June 30, 2012

NOTE 6. Line of Credit

The Commission has a \$120,000 revolving line of credit secured by all assets of the Commission. Interest is charged monthly at the bank's base lending rate. The Commission did not access the line in fiscal 2012.

NOTE 7. Lease Commitments

The Commission entered into a lease for office space at 2 Washington Square in Worcester, Massachusetts. The Current lease expires in December of 2017 and contains an option to extend the lease for two successive five year terms.

Minimum future annual rental payments required as of June 30, 2012 are as follows:

| 2013 | \$ 132,014 |
|------------|---------------|
| 2014 | 136,272 |
| 2015 | 136,272 |
| 2016 | 136,272 |
| 2017 | 136,272 |
| Thereafter | 68,136 |
| | |
| | \$ 745,238 |

NOTE 8. Employee Termination Liabilities

In accordance with is personnel policies, the Commission is liable to its employees at time of separation for accrued vacation time.

NOTE 9. Risk Management

In conjunction with its normal operations, the Commission is exposed to various risks related to the damage or destruction of its assets from both natural and man-made occurrences, tort/liability claims, errors and omissions claims and professional liability claims. As a result of these exposures, the Commission has developed a comprehensive risk management program. There have been no significant reductions in coverage from the prior year.

NOTE 10. Completed Grants

The Schedule of Cumulative Revenues and Expenditures and Computation of Project Grant on Completed Projects does not include those grants or projects that are contracted for using the lump-sum method of payment whereby there is no additional funds due or payback necessary when the work is finished.

Notes to Financial Statements

June 30, 2012

NOTE 11. Retirement Plans

A retirement plan and a deferred compensation plan are available to Commission employees. The retirement plan is administered by the Commonwealth of Massachusetts through the State Employee's Retirement System. Employees contribute a stated percentage of gross wages to a defined benefit plan. Massachusetts General Law establishes uniform benefit and contribution requirements for the public employee retirement system. In the deferred compensation plan, eligible employees can also contribute to a deferred compensation arrangement created in accordance with Internal Revenue Section 457.

NOTE 12. Health Benefits

Health, dental, vision and life insurance benefits for employees are provided through the Group Insurance Commission of the Commonwealth of Massachusetts. As part of the Commission's membership in this organization it will also provide health benefits to former employees who have retired. The Commission will pay 75% of premiums. The Commission also purchases statutory workers compensation insurance. In fiscal 2010 the Commission adopted the provisions of GASB Statement No. 45 Accounting and Financial Reporting by Employees for Postemployment Benefits Other than Pensions.

NOTE 13. Other Postemployment Benefits

GASB No. 45 requires governments to account for other postemployment benefits, primarily healthcare, on an accrual basis rather than on a pay-as-you-go basis. The effect is the recognition of an actuarially required contribution as an expense on the statement of revenues, expenses, and changes in net assets when a future retiree earns their postemployment benefit rather than when they use their postemployment benefit. To the extent that an entity does not fund their actuarially required contribution, a postemployment benefit liability is recognized on the balance sheet over time.

A. Plan Description

The Commission's health care plan (the Plan) is a single-employer defined benefit healthcare plan administered by the Commission. The Plan provides medical benefits to eligible retirees and their spouses. Chapter 32B of the Massachusetts General Laws assigns the authority to establish and amend benefit provisions. The plan does not issue a separate report.

B. Benefits Provided

The Commission provides medical, prescription drug, and mental health/substance abuse to retirees and their covered dependents. All active employees who retire from the Commission and meet the eligibility criteria will receive these benefits.

C. Funding Policy

The contribution requirements of plan members and the Commission are established and may be amended by the state legislature. The required contribution is based on the projected pay-as-you-go financing requirements, with an additional amount to prefund benefits as determined annually by the Commission. The Commission has begun prefunding the plan.

Notes to Financial Statements

June 30, 2012

D. Annual OPEB Cost and Net OPEB Obligation

The Commission's annual other postemployment benefit (OPEB) cost (expense) is calculated based on the *annual required contribution of the employer (ARC)*, an amount actuarially determined in accordance with the parameters of GASB Statement 45. Fiscal 2010 was the first year of the adoption of GASB 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed thirty years. The following table shows the components of the Commission's annual OPEB cost for the year, the amount actually contributed to the plan, and changes in the Commission's net OPEB obligation to the plan based on an actuarial valuation as of June 30, 2012:

| Annual required contribution | \$ 57,934 |
|--|---------------|
| Interest on net OPEB obligation | 9,446 |
| Adjustment to annual required contribution | (9,449) |
| Annual OPEB cost (expense) | 57,931 |
| Contributions made | - |
| Increase in net OPEB obligation | 57,931 |
| Net OPEB obligation - beginning of year | 118,073 |
| Prior year funding | (40,171) |
| Net OPEB obligation - end of year | \$ 135,833 |

The Commission's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan, and the net OPEB obligation were as follows:

| | Percentage of | | | | | |
|-------------|------------------|-------------|------------|--|--|--|
| Fiscal year | Annual | OPEB cost | Net OPEB | | | |
| ended | OPEB Cost | contributed | obligation | | | |
| 2010 | \$ 77,902 | 0.0% | \$ 77,902 | | | |
| 2011 | 40,171 | 100.0% | - | | | |
| 2012 | 57,931 | 0.0% | 57,931 | | | |

The Commission's net OPEB obligation as of June 30, 2012 is recorded as "accrued retiree health". The Commission's OPEB obligation for fiscal 2011 was discharged before December 31, 2012 and is included as an allowed indirect cost per OMB Circular A-87 Cost Principles for State, Local and Indian Tribal Governments.

Notes to Financial Statements

June 30, 2012

E. Funded Status and Funding Progress

As of June 30, 2012, the most recent actuarial valuation date, the plan was 0.00 percent funded. The actuarial accrued liability for benefits was \$266,584 and the actuarial value of assets was \$-0-, resulting in an unfunded actuarial accrued liability (UAAL) of \$266,584. The covered payroll (annual payroll of active employees covered by the plan) was \$998,790 and the ratio of the UAAL to the covered payroll was 26.69%. Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimated about the future. A schedule of funding progress will be presented when the plan has been in place for a sufficient number of years to allow it present multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

F. Actuarial Methods and Assumptions

Projections of benefits for financial reporting purposes are based on the plan as understood by the Commission and the Plan members and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the Commission and Plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with long-term perspective of the calculations. In the June 30, 2012 actuarial valuation the entry age method was used. The actuarial assumptions included a 8.0 percent investment return (net of administrative expenses), which is a blended rate of the expected long-term investment returns on plan assets and on the employer's own investments calculated based on the funded level of the plan at the valuation date, and an annual healthcare cost trend rate of 7 percent initially, reduced by decrements to an ultimate rate of 5.2 percent after eight years. Both rates included a 4.5 percent inflation assumption. The actuarial value of assets was determined using techniques that spread the effects of the short-term volatility in the market value of investments over a thirty year period. The UAAL is being amortized as a level percentage of projected payroll on an closed basis. The remaining amortization period at July 1, 2012 was twenty seven years.

NOTE 14. Prior Period Adjustment

The beginning net assets of the Commission on the government-wide Statement of Revenues, Expenses and Changes in Net Assets have been decreased by \$37,337 due to the following adjustment: a decrease in the amount of federal and state contract revenues reported for fiscal 2010. In the prior year financial statements \$77,902 was included in the agency's overhead rate for costs related to the implementation of GASB 45. As this amount was not funded by December 31, 2010 it is not allowable as a reimbursable cost under OMB Circular A-87. Contracts that have continued on into the current fiscal year have been adjusted to reflect lower earned contract revenues. They include MassDOT #52456 (\$34,518), EPA #BF-96113101 (\$1,732) and MassDOT #X0004 (\$1,087).

Notes to Financial Statements

June 30, 2012

NOTE 15. Subsequent Events

Subsequent events have been evaluated through January 17, 2013, the date on which the financial statements were available to be issued.

Budgetary Comparison Schedule

Year Ended June 30, 2012

| | Original | Final | Actual | |
|--|--------------|--------------|--------------|--------------|
| | Budget | Budget | Activity | Variance |
| Revenues | | | | |
| Grants and contracts | \$ 2,107,100 | \$ 2,632,100 | \$ 2,481,616 | \$ (150,484) |
| Local assessments | 124,618 | 124,618 | 122,696 | (1,922) |
| Other income | 5,000 | 5,000 | 2,555 | (2,445) |
| Total Revenues | 2,236,718 | 2,761,718 | 2,606,867 | (154,851) |
| Expenses | | | | |
| Direct salaries | 833,429 | 833,429 | 816,410 | 17,019 |
| Equipment | 2,500 | 512,500 | 507,402 | 5,098 |
| Consultants | 346,250 | 356,250 | 313,025 | 43,225 |
| Training | - | 5,000 | 3,172 | 1,828 |
| Conferences/meetings | 5,200 | 5,200 | 2,092 | 3,108 |
| Travel | 12,000 | 12,000 | 12,055 | (55) |
| Supplies | 1,500 | 1,500 | 6,208 | (4,708) |
| Software | 3,500 | 3,500 | 5,423 | (1,923) |
| Other direct costs | - | - | 1,373 | (1,373) |
| Indirect costs | 1,032,339 | 1,032,339 | 955,207 | 77,132 |
| Total Expenses | 2,236,718 | 2,761,718 | 2,622,367 | 139,351 |
| Excess of Revenues over Expenses - Budgetary | \$- | \$- | \$ (15,500) | \$ (15,500) |

Schedule of Revenues and Expenditures Allocated by Contract/Activity

| | | Ye | ar Ended June | 30, 2012 | | | | |
|---------------------------------|-------------------|--------------|---------------|---------------|------------|-------------|-------------|-------------|
| | Local Programs | SHSP FY07 | SHSP FY08 | LETTP FY07 | HS PSIC | FTA JARC | FTA X005 | FTA X006 |
| Revenues: | C | | | | | | | |
| Federal/State grants | \$- | \$ 277,633 | \$ 175,930 | \$ 93,101 | \$ 146,845 | \$ 87,628 | \$ 121,896 | \$ 6,114 |
| Local contracts | 110,287 | - | - | - | - | - | - | - |
| Local assessments | 64,479 | - | - | - | - | - | 33,689 | 1,529 |
| Other local revenues | 2,555 | | | | | | | |
| Total Revenues | 177,321 | 277,633 | 175,930 | 93,101 | 146,845 | 87,628 | 155,585 | 7,643 |
| Expenditures: | | | | | | | | |
| Direct salaries | 73,605 | - | 84,421 | - | - | 3,453 | 71,343 | 3,492 |
| Travel | 1,181 | - | 757 | - | - | - | 326 | 20 |
| Equipment | - | 264,310 | - | 95,090 | 146,845 | - | - | - |
| Training | - | 3,172 | - | - | - | - | - | - |
| Consultants | - | 9,906 | - | - | - | 79,940 | - | - |
| Conferences/meetings | 413 | - | 304 | - | - | - | 248 | 44 |
| Computer software | - | - | - | - | - | - | - | - |
| Supplies | - | - | - | - | - | - | 196 | - |
| Legal | - | - | - | - | - | 195 | - | - |
| Other direct costs | - | - | - | - | - | - | - | - |
| Indirect costs | 86,117 | | 98,773 | | | 4,040 | 83,472 | 4,087 |
| Total Expenditures | 161,316 | 277,388 | 184,255 | 95,090 | 146,845 | 87,628 | 155,585 | 7,643 |
| Excess (Deficiency) of Revenues | | | | | | | | |
| over Expenditures | \$ 16,005 | \$ 245 | \$ (8,325) | \$ (1,989) | \$ - | \$ - | \$ - | \$ - |

Schedule of Revenues and Expenditures Allocated by Contract/Activity

| | | 1 | car Endea June | 50, 2012 | | | | |
|---------------------------------|------------|------------------|------------------|--------------|------------------|--------------------|--------------|--------------|
| | WRTA | MassDOT 52456 | MassDOT 69650 | EDA 14046 | HS Evacuation | EPA BF-96113101 | DLTA FY11 | DLTA FY12 |
| Revenues: | | | | | | | | |
| Federal/State grants | \$ 238,222 | \$ 205,018 | \$ 526,982 | \$ 17,721 | \$ 78,901 | \$208,163 | \$ 80,088 | \$ 47,531 |
| Local contracts | 59,556 | - | - | - | - | - | - | - |
| Local assessments | - | - | - | 20,596 | - | - | - | 2,403 |
| Other local revenues | _ | | | | | | | |
| Total Revenues | 297,778 | 205,018 | 526,982 | 38,317 | 78,901 | 208,163 | 80,088 | 49,934 |
| Expenditures: | | | | | | | | |
| Direct salaries | 137,476 | 91,485 | 236,549 | 17,603 | 23,899 | 5,520 | 44,590 | 22,974 |
| Travel | 3,172 | 2,828 | 3,079 | 83 | 22 | 55 | 452 | 80 |
| Equipment | - | - | 1,157 | - | - | - | - | - |
| Training | - | - | - | - | - | - | - | - |
| Consultants | 50 | - | - | - | 27,000 | 196,129 | - | - |
| Conferences/meetings | 30 | 50 | 623 | 35 | 17 | - | 328 | - |
| Computer software | - | 2,978 | 2,445 | - | - | - | - | - |
| Supplies | - | 220 | 5,792 | - | - | - | - | - |
| Legal | 185 | 420 | 573 | - | - | - | - | - |
| Other direct costs | - | - | - | - | - | - | - | - |
| Indirect costs | 160,848 | 107,037 | 276,764 | 20,596 | 27,963 | 6,459 | 52,171 | 26,880 |
| Total Expenditures | 301,761 | 205,018 | 526,982 | 38,317 | 78,901 | 208,163 | 97,541 | 49,934 |
| Excess (Deficiency) of Revenues | | | | | | | | |
| over Expenditures | \$ (3,983 |) \$ - | \$ - | \$ - | \$ - | \$ - | \$ (17,453) | \$ - |

Year Ended June 30, 2012

Schedule of Indirect Cost Rate

Year Ended June 30, 2012

| | Direct Labor | | | Unreimbursed Costs | Total Expenditures |
|-----------------------------|-----------------|------------|------------|-----------------------|-----------------------|
| Expenditures | | | | | |
| Salaries | \$ 816,410 | \$- | \$ 319,408 | \$ - | \$ 1,135,818 |
| Fringe benefits - salaries | - | - | 184,390 | - | 184,390 |
| Fringe benefits - insurance | - | - | 148,046 | - | 148,046 |
| Retiree health insurance | - | - | 57,931 | - | 57,931 |
| Payroll taxes | - | - | 22,667 | - | 22,667 |
| Equipment | - | 507,402 | - | - | 507,402 |
| Consultants | - | 313,025 | - | - | 313,025 |
| Training | - | 3,172 | - | - | 3,172 |
| Conferences & meetings | - | 2,092 | 8,942 | - | 11,034 |
| Travel | - | 12,055 | 1,411 | - | 13,466 |
| Supplies | - | - | 9,745 | - | 9,745 |
| Software | - | 5,423 | 9,476 | - | 14,899 |
| Rent | - | - | 127,755 | - | 127,755 |
| Repairs & maintenance | - | 1,056 | 9,311 | - | 10,367 |
| Professional fees | - | 1,373 | 12,687 | - | 14,060 |
| Printing & publications | - | 3,661 | 194 | - | 3,855 |
| Memberships | - | - | 5,062 | - | 5,062 |
| Postage | - | 60 | 2,169 | - | 2,229 |
| Office expense | - | 109 | 5,182 | - | 5,291 |
| Equipment rental | - | - | 7,494 | - | 7,494 |
| Insurance | - | - | 5,794 | - | 5,794 |
| Telephone | - | - | 5,159 | - | 5,159 |
| Recruitment | - | 1,322 | 1,547 | - | 2,869 |
| Marketing | - | - | 2,972 | - | 2,972 |
| Depreciation | | | 7,865 | | 7,865 |
| Total Expenditures | \$ 816,410 | \$ 850,750 | \$ 955,207 | \$ - | \$ 2,622,367 |

Indirect Cost Rate = Indirect Costs/Direct Labor

Schedule of Cumulative Revenues and Expenditures and Computation of

Project Grant on Completed Projects

At June 30, 2012

| | MassDOT 52456 |
|---|------------------|
| Resources: | |
| Federal / State grant | \$ 3,196,156 |
| Local assessments | |
| Total Revenues | \$ 3,196,156 |
| Expenditures: | |
| Direct salaries | 1,495,903 |
| Direct costs | 82,613 |
| Indirect costs | 1,617,640 |
| Total Expenditures | \$ 3,196,156 |
| Federal / State - Participation in Project Cost | 100% |
| Pursuant to contracts, the Federal / State | |
| grant may not exceed the lesser of the percentage | |
| participation shown above or: | \$ 3,485,426 |
| Accordingly, the Federal / State | |
| grant permissible is: | \$ 3,196,156 |
| | 2 246 744 |
| Less: Federal / State grant payments | 3,246,744 |
| Federal / State Grant Receivable (Payable) | \$ (50,588) |

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INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS THAT COULD HAVE A DIRECT AND MATERIAL EFFECT ON EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Commissioners and Finance Committee Central Massachusetts Regional Planning Commission

Compliance

We have audited the compliance of Central Massachusetts Regional Planning Commission (the Commission) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 *Compliance Supplement* that are applicable to each of its major federal programs for the year ended June 30, 2012. The Commission's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the Commission's management. Our responsibility is to express an opinion on the Commission's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Commission's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination of the Commission's compliance with those requirements.

In our opinion, the Commission complied, in all material respects, with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2012.

Internal Control over Compliance

The management of the Commission is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Commission's internal control over compliance with requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly we do not express an opinion on the effectiveness of the Commission's internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of the internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be a material weakness, as defined above.

We have audited the basic financial statements of the Commission as of and for the year ended June 30, 2012, and have issued our report thereon dated January 17, 2013. Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

This report is intended solely for the information and use of the Commissioners, management and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Roland P. Lambalot, PC

Methuen, Massachusetts January 17, 2013

Schedule of Expenditures of Federal Awards

For the Year Ended June 30, 2012

| Federal Grantor/Pass-Through Grantor/Program or Cluster Title | Federal CFDA <u>Number</u> | Pass-through Entity Identifying <u>Number</u> | Federal <u>Expenditures</u> | |
|--|----------------------------------|---|--------------------------------|--|
| Economic Development Administration | | | | |
| Direct funding | 11.302 | N/A | \$ 17,721 | |
| Department of Homeland Security | | | | |
| Passed through Massachusetts Emergency Management | 11.555 | PSIC | 146,845 | |
| Federal Highway Administration | | | | |
| Passed through Massachusetts Department of Transportaton | 20.205 20.505 | 52546 69650 | 209,007 526,982 | |
| Federal Transit Administration | | | | |
| Passed through Massachusetts Department of Transportation | 20.505 20.505 | 80-X006 80-X005 | 6,114 121,896 | |
| Passed through Worcester Regional Transit Authority | 20.507 | WRTA12 | 297,778 | |
| Direct funding | 20.516 20.521 | N/A N/A | 39,312 48,316 | |
| Environmental Protection Agency | | | | |
| Direct funding | 66.818 | N/A | 208,163 | |
| Department of Homeland Security | | | | |
| Passed through Massachusetts Emergency Management | 97.067 97.067 97.067 | SHSP ETTP PDMC-05-05 | 453,563 93,101 11,317 | |
| Total Federal Awards | | | \$2,180,115 | |

See accompanying independent auditors' report and notes to schedule of expenditures of federal awards

Notes to Schedule of Expenditures of Federal Awards

For the Year Ended June 30, 2012

NOTE 1. Basis of Presentation

The accompanying schedule of federal awards includes the federal grant activity of Central Massachusetts Regional Planning Commission and is presented on the *accrual basis of accounting*. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the financial statements.

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REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Commissioners and Finance Committee Central Massachusetts Regional Planning Commission

We have audited the financial statements of the government activities, the business-type activities, each major fund and the aggregate remaining information of Central Massachusetts Regional Planning Commission(The Commission) as of and for the year ended June 30, 2012, which collectively comprise the Commission's basic financial statements and have issued our report thereon dated January 17, 2013. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Commission's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is solely intended for the information and use of the Commissioners, management and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Roland P. Lambalot, PC

Methuen, Massachusetts January 17, 2013

Schedule of Findings and Questioned Costs

Year Ended June 30, 2012

A. SUMMARY OF AUDIT RESULTS

- 1. The independent auditor's report expresses an unqualified opinion on the financial statements of Central Massachusetts Regional Planning Commission.
- 2. No significant deficiencies relating to the audit of the financial statements are reported in the Report on Compliance and on Internal Control Over Financial Reporting Based on an Audit of Financial Statements Performed in According with Government Auditing Standards.
- 3. No instances of noncompliance considered material to the financial statements of Central Massachusetts Regional Planning Commission which would be required to be reported in accordance with Government Auditing Standards were disclosed during the audit.
- 4. No significant deficiencies in internal control over major federal award programs are reported in the Report on Compliance with Requirements Applicable to Each Major Program and on Internal Control over Compliance in Accordance with OMB Circular A-133
- 5. The independent auditor's report on compliance for the major federal award programs for Central Massachusetts Regional Planning Commission expresses an unqualified opinion.
- 6. Audit findings that are required to be reported in accordance with Section 510 (a) of OMB Circular A-133 are reported in this schedule.
- 7. The programs tested as major programs include: Highway Planning and Construction, CFDA No. 20.205 and Homeland Security Grant Program CFDA No. 97.607
- 8. The threshold for distinguishing Types A and B programs was \$300,000
- 9. Central Massachusetts Regional Planning Commission was determined not to be a low-risk auditee.

B. FINDING – FINANCIAL STATEMENTS AUDIT

None

C. FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAM

None

Summary Schedule of Prior Year Audits

June 30, 2012

There were no significant or material uncorrected prior year findings that affect the current year audit objectives.